



# N NICOLA WEALTH MANAGEMENT

## The Pool

NWM U.S. Equity Income Fund seeks to provide unit-holders with long-term capital growth and income by investing in a diversified portfolio of U.S. equity securities. Companies with attractive income characteristics (through stable and growing earnings and dividends) improving capital efficiencies are considered for inclusion in the fund. This fund is offered in U.S. Dollars. Returns and dollar amounts are quoted in USD. A Canadian Dollar series of this fund is also available.

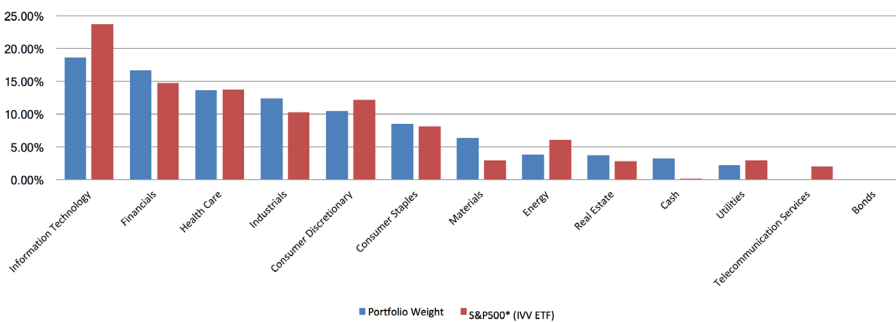
## The Strategy

The pool is managed using an active investment strategy. In addition to owning stocks, the pool utilizes a covered-call strategy to reduce volatility and enhance income. Investment selection will be based on a top-down and bottom-up investment process that focuses on stocks that have a compelling combination of quality, valuation, and growth.

## The Manager

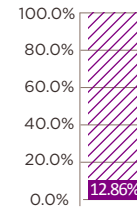
Nicola Wealth Management Ltd. (NWM), the "Fund Manager," is a wealth management and planning firm established in 1994. With a philosophy built on cash flow and diversification, our growing series of funds is managed by members of NWM's Portfolio Management Team.

## Major Market Sectors for Equities As of Dec 31, 2017



\*S&P500 weights are based off of sector weights from IVV ETF, which is a proxy for S&P500

## % of U.S. equities partially or fully covered



Total Assets <sup>1</sup> (millions) \$213.6	
12-Month Trailing Cash Flow Distribution <sup>2</sup> 7.8%	
Returns for the period ENDING JAN 31, 2018	
1 month	6.1%
3 month	10.9%
6 month	17.4%
1 year	29.1%
2 year	23.9%
3 year	14.0%
Since Inception*	12.4%
* November 7, 2014	
<sup>1</sup> All classes & series	
<sup>2</sup> U.S. \$ Series, Class O	

## PERFORMANCE (USD monthly returns) As of JAN 31, 2018 U.S. \$ Series, Class O

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOTAL
2018	6.1%												6.1%
2017	2.3%	3.9%	-0.2%	1.4%	1.5%	1.1%	1.9%	0.4%	2.3%	3.2%	3.1%	1.4%	24.6%
2016	-6.6%	-0.5%	7.0%	0.8%	1.1%	-1.8%	3.9%	0.9%	-0.4%	-1.6%	4.4%	1.7%	8.5%
2015	-3.3%	6.2%	-1.4%	1.2%	1.8%	-1.8%	1.4%	-6.8%	-3.2%	8.5%	0.6%	-2.5%	-0.1%
2014											1.6%	0.3%	1.9%

## TOP 15 HOLDINGS As of Dec 31, 2017

	TOTAL
JPMORGAN CHASE & CO.	3.78%
MICROSOFT CORP.	3.74%
ALPHABET INC.	3.25%
VISA INC.	2.90%
WAL-MART STORES INC.	2.75%
APPLE INC.	2.74%
COMCAST CORP.	2.73%
L3 TECHNOLOGIES INC.	2.71%
ACCENTURE PLC	2.66%
BANK OF AMERICA CORP.	2.63%
HOME DEPOT INC.	2.55%
MEDTRONIC PLC	2.40%
COSTCO WHOLESALE CORP.	2.31%
DOWDUPONT INC.	2.31%
EOG RESOURCES INC.	2.25%
<b>TOP 15 HOLDINGS</b>	<b>41.72%</b>

## Covered Calls

In addition to concentrating on high-dividend paying equities, the Fund will also sell covered calls on either a portion or all of selected equity positions. The amount of the entire equity position that will have call options written against it will depend on the volatility (and thus option premiums) of the underlying common equity and the projected upside on the Manager's target price. Equities that are expected to be long-term core holdings, but are near their current target prices, are ideal candidates to have covered calls written against them.

## Disclosure

- Past performance is not indicative of future results.
- Returns are net of fund expenses.
- Please refer to the NWM Funds Offering Memorandum for additional details and important disclosure information.

This data began being reported in USD on Oct 31, 2017

NWM is registered as a Portfolio Manager, Exempt Market Dealer and Investment Fund Manager with the required provincial securities' commissions.