



# N NICOLA WEALTH MANAGEMENT

## The Pool

The fundamental investment objective of NWM U.S. Tactical High Income Fund is to invest in publicly traded securities that distribute income with a target yield of 4% in excess of the S&P 500 Index Yield. This fund is offered in US Dollars. Returns and dollar amounts are quoted in USD. A Canadian Dollar series of this fund is also available.

## The Strategy

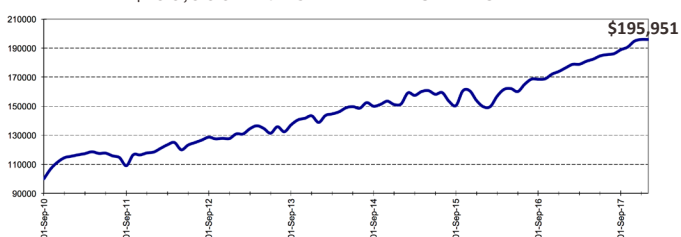
The fund has the ability to use covered call and put strategies, primarily investing in securities that may include: equities, Master Limited Partnerships, preferred shares, common shares, REITs, high yield bonds, convertible debentures, options, exchange-traded securities, mutual funds, Canadian bonds and foreign bonds. The fund may also invest in cash and money market securities.

## The Manager

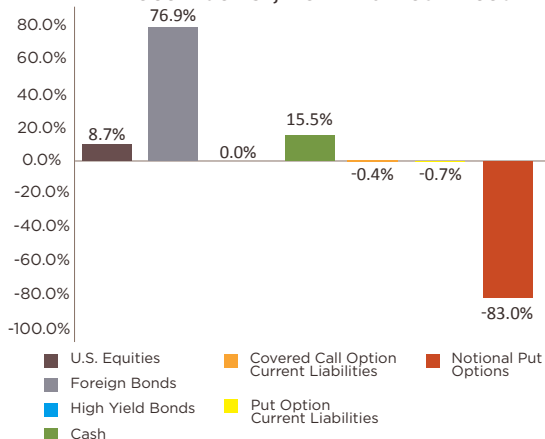
Nicola Wealth Management Ltd. (NWM), the "Fund Manager," is a wealth management and planning firm established in 1994. With a philosophy built on cash flow and diversification, our growing series of funds is managed by members of NWM's Portfolio Management Team.

### PERFORMANCE (cumulative returns) U.S. \$ Series, Class O

\$100,000 INVESTED AT INCEPTION



### Asset Mix based on December 31, 2017 Market Prices



### PERFORMANCE (USD monthly returns) As of JAN 31, 2018 U.S. \$ Series, Class O

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC	TOTAL
2018	0.0%												0.0%
2017	1.5%	1.3%	0.1%	1.1%	0.8%	1.2%	0.5%	0.3%	1.5%	1.0%	2.1%	0.6%	12.6%
2016	-2.8%	0.1%	4.8%	3.0%	0.4%	-1.3%	3.1%	2.1%	-0.1%	0.2%	1.9%	1.1%	13.1%
2015	0.2%	5.0%	-1.1%	1.7%	0.4%	-1.5%	0.7%	-3.8%	-1.9%	6.7%	0.0%	-4.2%	1.8%
2014	-3.1%	3.4%	0.8%	1.0%	1.9%	0.5%	-0.7%	2.6%	-1.6%	0.8%	1.5%	-1.5%	5.5%
2013	2.5%	0.0%	2.8%	1.5%	-1.3%	-2.5%	3.4%	-2.5%	3.6%	2.5%	0.8%	1.2%	12.3%
2012	0.5%	2.2%	2.0%	1.2%	-4.0%	2.7%	1.4%	1.4%	1.6%	-0.9%	0.3%	-0.2%	8.4%
2011	0.9%	0.8%	0.7%	1.1%	-1.0%	0.1%	-1.6%	-1.0%	-4.8%	6.9%	0.0%	1.2%	2.9%
2010										6.9%	4.3%	2.7%	14.5%

Total Assets <sup>1</sup> (millions) \$224.9	
12-Month Trailing Cash Flow Distribution <sup>2</sup> 11.1%	
Returns for the period ENDING JAN 31, 2018	
1 month	0.0%
3 month	2.7%
6 month	5.6%
1 year	11.0%
2 year	14.4%
3 year	9.0%
4 year	9.0%
5 year	8.4%
6 year	8.8%
7 year	7.8%
Since Inception*	9.6%
* September 30, 2010	
<sup>1</sup> All classes & series	
<sup>2</sup> U.S. \$ Series, Class O	

## Covered Call Option Current Liabilities

This is the current market value of the Covered Call Options written against our underlying long-only stock positions. Writing a Covered Call Option is a strategy that delivers a premium by agreeing to sell a stock we already own at a certain price. Writing (selling) Covered Call Options becomes an obligation to the writer (seller).

## Put Option Current Liabilities

This is the current market value of the Put Options that were written in the portfolio. Writing a Put Option is a strategy that delivers a premium by agreeing to buy a stock at a certain price. Writing (selling) Put Options becomes an obligation to the writer (seller).

## Notional Put Option Exposure

The aggregate notional amount of Put Options is the hypothetical total if all Put Options were exercised simultaneously. It is calculated as the cumulative number of contracts multiplied by 100, and then multiplied again by the prices at which you are obligated to buy or sell the underlying shares.

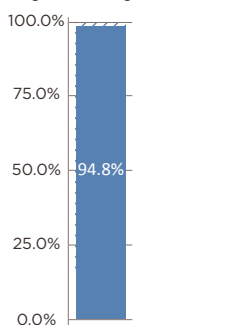
## Collateral Sources

These are assets available to be drawn upon should notional put options be exercised.

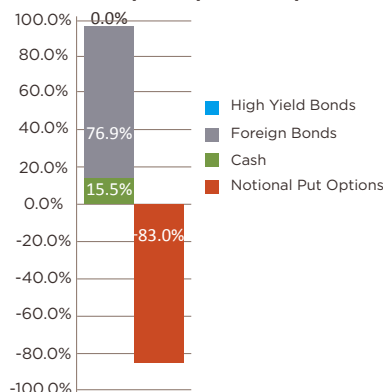
### Top Holdings as of Dec 31, 2017 (excluding cash)

	TOTAL
PIMCO MONTHLY INCOME FUND	58.4%
MANULIFE U.S. DOLLAR STRATEGIC INCOME FUND	18.4%
THE CHEESECAKE FACTORY	2.8%
STARBUCKS CORPORATION	1.6%
TRACTOR SUPPLY COMPANY	1.5%
L BRANDS INC.	1.5%
AMERICAN INTERNATIONAL GROUP	0.7%
GGP INC.	0.6%

### Percentage of equities partially or fully covered



### Collateral sources and notional put option exposure



This data began being reported in USD on Oct 31, 2017

### Disclosure

- Past performance is not indicative of future results.
- Returns are net of fund expenses.
- Please refer to the NWM Funds Offering Memorandum for additional details and important disclosure information.

NWM is registered as a Portfolio Manager, Exempt Market Dealer and Investment Fund Manager with the required provincial securities' commissions.